

C. RICHARD PENNINGTON, J.D., LL.M. CPPO



Richard Pennington, J.D., LL.M. (Master of Laws), CPPO, consults on state and local procurement, most recently in cooperative procurement, cooperative opportunities in educational reform procurements, and administration of public entity information technology contracts. Richard formerly was Of Counsel to the Denver Government Contracts Practice Group of McKenna Long & Aldridge LLP. He advised companies on all aspects of federal, state, and local procurement and contracting.

Richard is the former director of the Division of Finance and Procurement, Colorado Department of Personnel & Administration. Richard served as State Purchasing Director from 1999 – 2002. As a NASPO member, Richard was briefly WSCA chair and helped draft the WSCA terms and conditions and NASPO cooperative procurement memorandum of agreement. Previously, Richard served as assistant attorney general, advising and representing Colorado state agencies and officials on procurements and contracting, fiscal law matters, bid protests, and construction disputes. He was selected by the state Attorney General to lead development of a new construction litigation unit. Richard is a retired Air Force Colonel and judge advocate who specialized in federal procurement law.

EDUCATION

- LL.M., The George Washington University (Gov. Procurement Law)
- J.D., University of Denver College of Law, with honors
- B.S., United State Air Force Academy, Distinguished Graduate

CIVIC/PROFESSIONAL AFFILIATIONS

- National Association of State Procurement Officials (life member)
- NIGP: The Institute for Public Procurement (instructor)
- Board of Directors, Colorado Procurement Technical Assistance Center
- Board of Advisors, Denver Chapter of the National Contract Management Ass'n
- Colorado Bar Ass'n

AWARDS

- NASPO Giulio Mazzone Distinguished Service Award (2009)
- NASPO President's Award (2012)
- Fellow, American Bar Foundation (2007)
- Manager of the Year, Colorado State Managers Association (2005)

PROJECTS, PRESENTATIONS, AND PUBLICATIONS

- Member, California State Controller Task Force on *Reengineering IT Procurement for Success* (2012 - present)
- Consulting/solicitation review for America Achieves, Inc. regarding Race to the Top cooperative procurement opportunities (2011-2012)
- Consulting/survey of state, local, & higher education cooperative procurement laws for E & I Cooperative Service, Inc. (2012)
- Consultant to Ciber, Inc. on various aspects of IT system projects with public entities (2011)
- Proposal review and consulting for W.W. Grainger, Inc. on WSCA Industrial Supplies procurement (2010-2011)
- Webinars: *Effective Negotiations: A Framework* and *Legal Aspects of IT Procurement* (NIGP and NASPO, 2010-2012)
- Presentation on Cooperative Procurement at the U.S Department of Education *Teacher and CoP Convening on Assessments for Measuring Student Growth in Non-Tested Grades and Subjects*, Baltimore, Maryland (May 2011)
- *The Colorado Procurement Handbook* (Thomson West, 2009-2011)
- "Legal Pro" column, *Government Procurement* (NIGP/Penton Media, 2011-2013) (topics include cooperative procurement, RFP negotiations, options, liquidated damages, waiver of delivery dates)
- *Comparative Review of State IT Procurement Practices* (2010)
- *Anatomy of a Multi-State Cooperative IT Procurement*, ABA State and Local Procurement Symposium (May 2008)
- "Negotiating Liability Allocation Terms: Risk, Indemnity, and Intellectual Property," *Contract Management* (November 2007)